

# What if ...

#### TRADITIONAL ASSET ALLOCATION is no longer working?

Other strategies may offer protection

FOR YOUR PORTFOLIO?

Your current approach to risk management IS SIMPLY NOT ADEQUATE?

## **The Portfolio Managers**



Larry Kriesmer



Bernard Surovsky

*Larry Kriesmer* began his financial career in 1986 and holds the designation of Chartered Financial Consultant.

**Bernard Surovsky** began his financial career in 1996 and holds the designation of Certified Funds Specialist.

In the aftermath of 2001-2002 Larry and Bernard agreed that there had to be a better way to manage money than Modern Portfolio Theory alone. It was then that they began their arduous research into discovering how to protect their clients' investments while allowing for unlimited growth. Their conclusion was that Options are the missing component to Modern Portfolio Theory.

In 2004 they joined forces to develop and test their strategies. Three years later, in early 2007 with years of experience and research to support them, they launched the investment strategy now known as *Measured Risk Portfolios*.

#### **Business**

Measured Risk Portfolios (MRP) was founded in 2007

The Founders and Principals of MRP have combined professional investment experience of 34 years

MRP is a d/b/a of Kingsroad Financial Insurance Services, Inc., a CA Registered Investment Advisor

#### **Investment Strategy**

MRP is a tactical strategy using Long/Short hedging techniques on an underlying portfolio of diversified Exchanged Traded Funds. In addition, MRP may use fixed income investments and no-load or load-waived mutual funds as well as options to initiate synthetic positions

MRP uses Options to hedge the portfolio to attempt to limit the severity of losses

MRP seeks to stay fully invested at all times and does not engage in tactical timing strategies

#### Why Hedge With Options?

Hedging can benefit portfolios by limiting severe losses and allowing for unlimited gains

- Options are liquid, transparent and may reduce risk and enhance returns at the same time
- Options are powerful and mathematically predictable



#### Historically, Diversification Alone Does Not Protect a Portfolio In a Crisis



**Options Are Predictable and Can be Used to Protect From Correlation and Losses** 

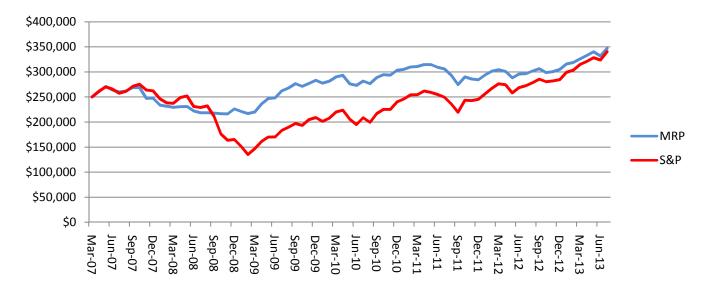
# Managing Volatility and Losses With Options

- Volatile and deteriorating markets can have a catastrophic effect on investors if the risk is not managed
- Worst case scenario: investors may liquidate assets at depressed levels to meet foreseen or unforeseen obligations or simply due to capitulation
- Using Options in a systematic, disciplined way can manage the risk-return profile of investment portfolios
- Using Options can help protect when you can't predict

You don't need to worry about what you can't control; the market will do what the market will do. Rather than believing the market can be predicted, we focus on making sure that we are prepared for and protected from whatever the market does.

### **Options May Smooth Out Market Volatility**

MEASURED RISK PORTFOLIOS

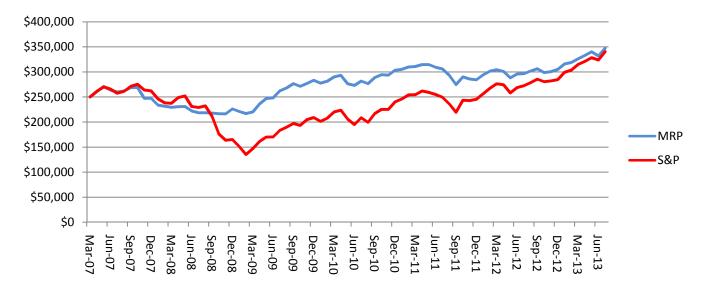


#### Performance from inception through 7/31/2013 net of 2% management fee

	Monthly Performance (Net of Fees*)													
	<u>Jan</u>	<u>Feb</u>	Mar	<u>Apr</u>	May	<u>Jun</u>	<u>Jul</u>	Aug	<u>Sep</u>	<u>Oct</u>	Nov	<u>Dec</u>	<u>Year</u>	<u>S&amp;P 500</u>
2013	3.55%	0.95%	2.25%	2.09%	2.19%	-2.44%	4.62%						13.81%	19.63%
2012	0.00%	2.42%	1.01%	-1.14%	-4.25%	2.67%	0.14%	1.88%	1.47%	-2.56%	0.71%	1.44%	7.32%	16.00%
2011	0.52%	1.63%	0.27%	1.28%	-0.05%	-1.74%	-0.96%	-4.22%	-6.22%	5.50%	-1.42%	-0.60%	-6.31%	2.11%
2010	-2.06%	1.42%	3.02%	1.13%	-5.84%	-1.14%	3.21%	-1.80%	4.34%	2.01%	-0.35%	3.34%	7.01%	15.06%
2009	-2.27%	-1.80%	1.48%	7.22%	4.58%	0.51%	5.68%	2.16%	3.14%	-1.93%	2.09%	2.37%	25.27%	26.46%
2008	-5.46%	-1.04%	-0.92%	0.50%	0.15%	-3.74%	-1.57%	-0.13%	-0.18%	-0.69%	-0.09%	4.56%	-8.58%	-37.00%
2007				4.27%	3.86%	-2.53%	-1.50%	0.80%	2.51%	0.17%	-8.12%	0.10%	-1.02%	4.82%

## **Options May Smooth Out Market Volatility**

MEASURED RISK PORTFOLIOS



Performance from inception through 7/31/2013 net of 2% management fee

	Statistical	Data		Performance Summary							
l	nception	3 Year	5 Year		MRP	S&P 500					
Beta:	0.45	0.64	0.40	Cumulative Return From Inception:	38.81%	36.17%					
Alpha:	2.85%	-3.66%	5.95%	Annualized Return From Inception:	5.31%	4.99%					
R Squared:	61.10	89.77	62.40	Annualized Return Last 3 Years:	7.19%	17.74%					
				Annualized Return Last 5 Years:	9.67%	8.26%					
				Best Month:	7.22%	10.93%					
				Worst Month:	-8.12%	-16.79%					

\* Please see last page for important disclosures \*

# The Relationship Between Losses, Regret and Recovery

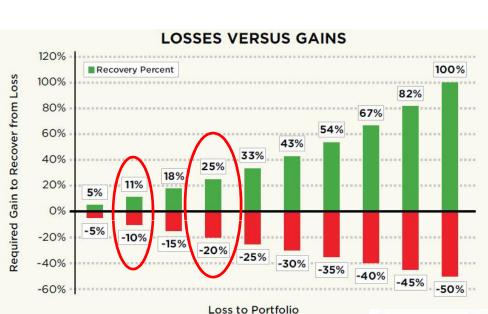
<sup>■</sup>Losses can be more powerful than gains and hedging can protect against severe losses

- •Hedging with Options can be likened to an "Insurance" approach to protect wealth
- •We insure every valuable asset in our life and we can insure our investments too

The statistical probability of recovering significant losses in a reasonable time period is not in our favor

- •You may eventually get your money back, but you can never get back lost time
- Hedging with Options may protect you from losing that time

"I don't expect my advisor to *make* me wealthy. I'm *already* wealthy. I expect my advisor to *keep* me that way."



## The Power of Losses vs. Gains

It only takes an **11% gain** to recover from a **10% loss**.

•However, it takes a 25% gain to recover from a 20% loss. And it gets exponentially worse as losses increase.

> While you **may** be able to recover the financial losses, you can **never** get back the time.

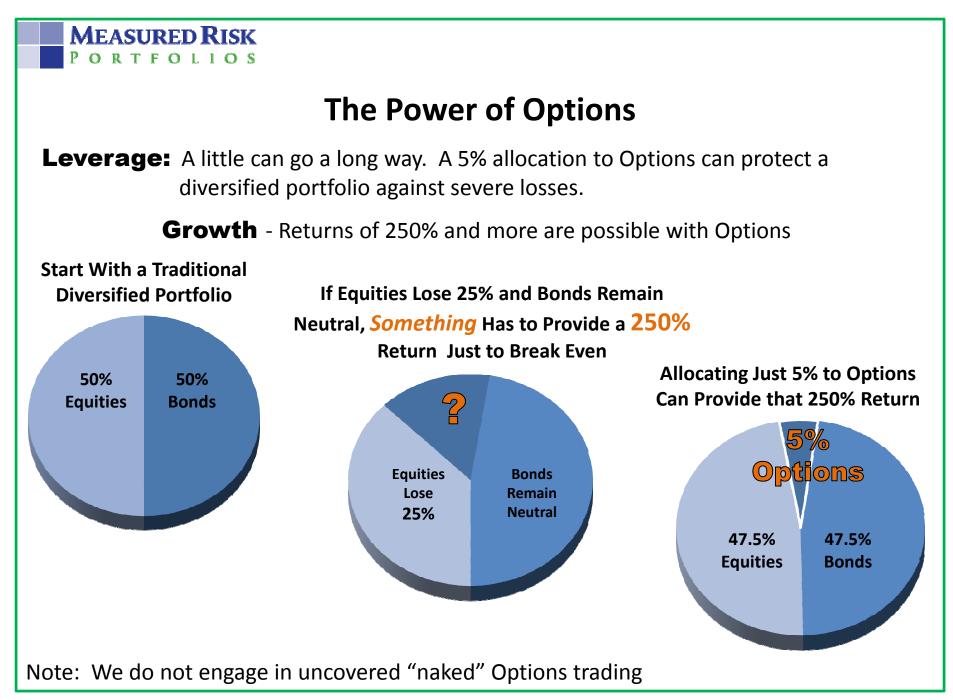
•The statistical probability of an 11% gain	
in one year is <b>52.5%.</b>	

MEASURED RISK PORTFOLIOS

•However, the probability of a 25% gain in one year is only 25% and in 2 years is still less than 52%.

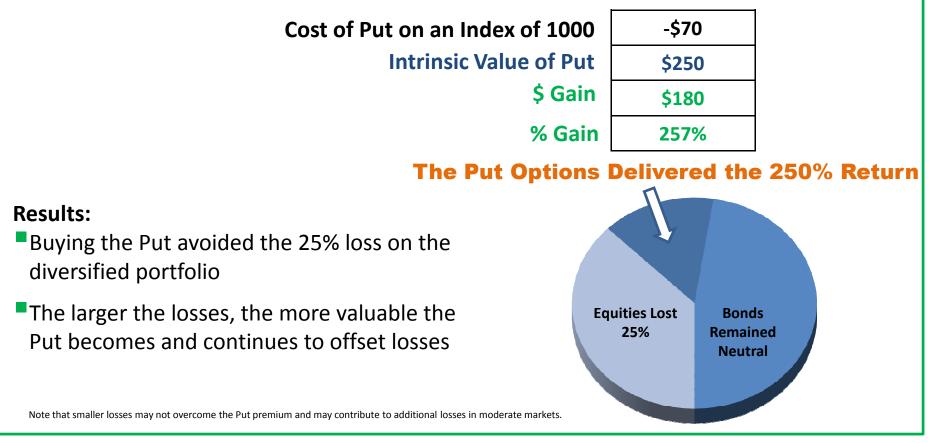
	Needed												
Portfolio loss	cumulative gain to	Percentage chance* of recovery from loss within											
	restore loss	1 Year	2 Years	3 Years	4 Years	5 Years	10 Years						
-10%	11.1%	52.5%	74.4%	81.6%	<b>78.4%</b>	77.8%	93.5%						
-20%	25%	25.0%	48.7%	68.4%	67.6%	72.2%	93.5%						
-35%	54%	0.0%	17.9%	34.2%	56.8%	<mark>61.1%</mark>	<mark>93.5%</mark>						
-50%	100%	0.0%	0.0%	7.9%	13.5%	36.1%	80.6%						
-65%	186%	0.0%	0.0%	0.0%	2.7%	5.6%	61.3%						

\*Probabilities calculated from historical returns of the S&P Index over the past 40 years Source: Craig Israelsen, Ph.D.



# The Mathematics of Using Options to Deliver the 250% Return Needed to Recover From a 25% Loss

ASSUMPTIONS: Index Value of 1000. Typical Cost of a 1-yr At-the-Money Put is 7%



# **Options Can Protect Against Smaller Losses As Well**

ASSUMPTIONS: Index Value of 1000. Typical Cost of a 1-yr At-the-Money Put is 7%

	10% Loss	15% Loss	20% Loss
Cost of Put on an Index of 1000	-\$70	-\$70	-\$70
Intrinsic Value of Put at expiration	\$100	\$150	\$200
\$ Gain	\$30	\$80	\$130
% Gain	43%	114%	186%
Net Loss	<7%>	<7%>	<7%>

# If you're concerned about protecting against a loss of 10% or more, Options can provide the protection for those losses

Note that smaller losses may not overcome the Put premium and may contribute to additional losses in moderate negative markets.



# "Buy & Hedge" A Cure for the Common Hold

# We Don't Predict - We Plan

In the near term the market may go up, trade sideways or fall. We plan and are prepared for the unknown outcome.

# We Believe Options Are The Missing Component To Diversification

Option hedging strategies provide the confidence to stay fully invested in the market by limiting losses and allowing for unlimited gains.

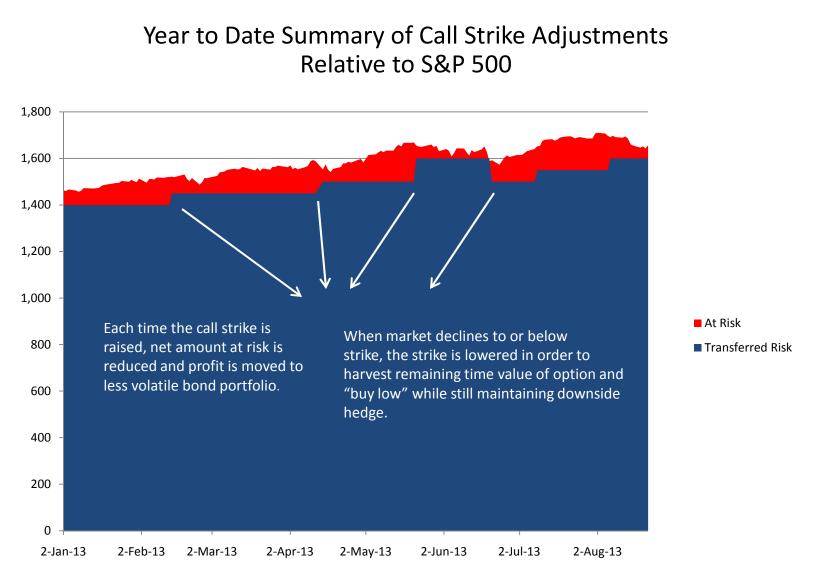
While There Is Inherent Risk In Investing, the Degree of Risk Can Be Mitigated or "Measured" By Using Certain Hedging Techniques to Limit the Severity of Losses.

These Hedging Techniques Can Be Likened to an "Insurance" Approach for Protecting Investor Wealth While Offering Unlimited Growth Potential Current Portfolio Analysis Representative account > \$1M as of 2013-08-23

MEASURED RISK PORTFOLIOS

#### \$1,073,500

tocks = \$1 Symbol •	32,851.39	) %													our cost basis 💭
Symbol 🔺			6MV=12	2.30	View: ETF C	ustom	•	Create/Edit Vi	ews						
	Q	ty	Last g	<u>Change</u>	<u>Change %</u>	Day Gain(\$)	Purchase Price	Dividend Yield	<u>Gair</u>	n <u>(\$)</u> G	ain <u>(%)</u>	<u>Mkt Val</u>	<u>% Mkt Val</u>		
<u>IYG</u>	5	29 9	1.28	0.35	0.38	185.15	92.7387	6.45	-771	.65	-0.02	48,287.12	4.47		
<u>SJB</u>	<mark>11</mark> 27	27 3	1.01	-0.08	-0.26	-218.16	31.758553	0	-2,041	.30	-0.02	84,564.27	7.83		
Options = \$61,699.00 %MV=5.71 View: Option Custom  Create/Edit Views															
Symbol •				<u>Oty</u>	<u>Mkt Val</u>	Purchase Price	<u>Day Gain(\$)</u>	<u>Gain(\$)</u>	<u>Gain(%)</u>	Bid	<u>Ask</u>	<u>Time Value</u>	<u>Volume</u>		
SPY Sep 2	1 2013	172	Call 🚺	79	2,212.00	0.24	-158.00	316.00	0.17	0.28	0.29	0.28	14,232		
SPY Sep 2	21 2013	173	Call 🚺	-79	-1,501.00	0.14	-0.00	-395.00	-0.36	0.18	0.19	0.19	5,533		
SPY Sep 2	1 2013	154	Put 🚺	-79	-2,607.00	0.53	553.00	1,580.00	0.38	0.32	0.33	0.33	1,286		
SPY Sep 7	1 2013	155	Dut N	79	3,002.00	0.63	-790.00	-1,975.00	-0.40	0.38	0.39	0.38	1,160		
SPY Oct 1	9 2013	160 (	Call 🚺	79	60,593.00	10.773924	1,659.00	-24,521.00	-0.29	7.67	7.7	1.19	81		
lutual Fun	ds = \$666	5,373.X	80 %	6MV=61.	View:	Mutual Fund V	ïew	<u>Create</u>	/Edit Vie	<u>NS</u>					
<u>Symbol</u>	De	escript	<u>tion</u>				Qty	<u>Mkt Val</u>	Purcha	se Price	<u>La</u>	<u>st Gain(%)</u>	<u>Gain(\$)</u>	<u>% Mkt Val</u>	
PSDTX	D PU	JTNAM	M FUND	S SHOP	RT DURATIO	N INCOME A	12891.335	129,300.09		0.00	) 10.0	0.00	0.00	11.98	
<b>XAIY</b>	🚺 Н/	ANCO	CK JOH	IN CORE	E HIGH YIEL	D A	5430.622	58,542.11		10.88	3 10.7	78 -0.01	-543.06	5.42	
ALDX	D LO	ORD A	ABBETT	SHORT	DURATION	I INCM A	77932.569	353,813.86		0.00	) 4.5	64 0.00	0.00	32.77	
<u>PSDTX</u>	D PL	JTNAM	M FUND	S SHOP	RT DURATIO	N INCOME A	6744.814	67,650.48		10.03	3 10.0	0.00	-0.00	6.27	
ALDX	D LC	ORD A	ABBETT	SHORT	DURATION	I INCM A	12569.88	57,067.26		4.57	4.5	-0.01	-377.09	5.29	
Noney Mar	ket Asset	ts = \$2	218,761	.88 %	%MV=20.26										
cription 🔺										M	<u>kt Val</u>				
INSURED	DEPOSI	T ACC	COUNT	IDA12	NOT COVER	ED BY SIPC				218,7	61.88				
	JB ptions = \$ ymbol • PY Sep 2 PY Sep 2 SDTX ALDX SDTX ALDX SOTY ALDX	JB       I       27         ptions = \$61,699.00         ymbol       PY         PY Sep 21 2013         utual Funds = \$666         ymbol       De         SDTX       I         YIAX       I         ALDX       I         coney Market Asset         ription	JB       2727         JB       2727         ptions = \$61,699.00       9         ymbol       9         PY Sep 21 2013 172         PY Sep 21 2013 173         PY Sep 21 2013 174         PY Sep 21 2013 154         PY Oct 19 2013 160         utual Funds = \$666,373         ymbol       Descrip         SDTX       PUTNAI         YIAX       PUTNAI         SDTX       PUTNAI         ALDX       LORD /         oney Market Assets = \$         tription	JB       2727       31.01         ptions = \$61,699.00       %MV=5.         ymbol •       PY         PY Sep 21       2013       172         PY Sep 21       2013       173         PY Sep 21       2013       154       Put         PY Sep 21       2013       155       Put       9         PY Sep 21       2013       160       Call       9         PY Oct       19       2013       160       Call       9         utual Funds = \$656,373.80       9         ymbol       Description       9         SDTX       9       PUTNAM FUND         YIAX       1       HANCOCK JOH         ALDX       1       LORD ABBETT         oney Market Assets = \$218,761       1         ription •       1	JB       2727       31.01       -0.08         ptions = \$61,699.00       %MV=5.71       Vi         ymbol        Qty         PY Sep 21       2013       172       Call       79         PY Sep 21       2013       173       Call       79         PY Sep 21       2013       154       Put       79         PY Sep 21       2013       155       Put       79         PY Sep 21       2013       160       Call       79         PY Oct       19       2013       160       Call       79         PY Oct       19       2013       160       Call       79         utual Funds = \$666,373.80       %MV=61.       79       79         ymbol       Description       50TX       PUTNAM FUNDS SHOF         SDTX       PUTNAM FUNDS SHOF       ALDX       LORD ABBETT SHORT         oney Market Assets = \$218,761.88       9       9         ription        -       9 <td< td=""><td>JB       2727       31.01       -0.08       -0.26         ptions = \$61,699.00       %MV=5.71       View: Option (         ymbol       Qty       Mkt Val         PY Sep 21       2013       172 Call       79       2,212.00         PY Sep 21       2013       173 Call       79       -1,501.00         PY Sep 21       2013       154 Put       79       -2,607.00         PY Sep 21       2013       155 Put       79       3,002.00         PY Oct       19       2013       160 Call       79       60,593.00         utual Funds = \$656,373.80       %MV=61.72       View:         ymbol       Description       SDTX       PUTNAM FUNDS SHORT DURATION         SDTX       PUTNAM FUNDS SHORT DURATION       SHORT DURATION         SDTX       LORD ABBETT SHORT DURATION       SHORT DURATION         SDTX       LORD ABBETT SHORT DURATION       SHORT DURATION         SDTX       LORD ABBETT SHORT DURATION       SHORT DURATION         oney Market Assets = \$218,761.88       %MV=20.26         ription       SMT       SMT</td><td>JB       2727       31,01       -0.08       -0.26       -218.16         ptions = \$61,699.00       %MV=5.71       View: Option Custom         ymbol       Qty       Mkt Val       Purchase Price         PY Sep 21       2013       172       Call       79       2,212.00       0.24         PY Sep 21       2013       173       Call       79       -1,501.00       0.14         PY Sep 21       2013       154       Put       79       -2,607.00       0.53         PY Sep 21       2013       154       Put       79       -2,607.00       0.63         PY Sep 21       2013       160       Call       79       60,593.00       10.773924         utual Funds = \$666,373.80       %MV=61.72       View:       Mutual Fund V         ymbol       Description       SDTX       PUTNAM FUNDS SHORT DURATION INCOME A         SDTX       PUTNAM FUNDS SHORT DURATION INCOME A       ALDX       LORD ABBETT SHORT DURATION INCOME A         ALDX       LORD ABBETT SHORT DURATION INCM A       SDTX       LORD ABBETT SHORT DURATION INCM A</td><td>JB       2727       31.01       -0.08       -0.26       -218.16       31.758553         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       •<td>JB       2727       31.01       -0.08       -0.26       -218.16       31.758553       0         ptions = \$61,699.00       %MV=5.71       View: Option Custom        Create/Edit View        Create/Edit View        Gain(\$)         Ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00         PY Sep 21 2013 173 Call       -79       -1,501.00       0.14       -0.00       -395.00         PY Sep 21 2013 154 Put       -79       -2,607.00       0.53       553.00       1,580.00         PY Sep 21 2013 160 Call       79       3,002.00       0.63       -790.00       -1,975.00         PY Oct 19 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00         utual Funds = \$666,373.80       %MV=61.72       View: Mutual Fund View        Create         ymbol       Description       Oty       Mkt Val       12891.335       129,300.09         YIAX       PUTNAM FUNDS SHORT DURATION INCOME A       12891.335       129,300.09         YIAX       HANCOCK JOHN CORE HIGH YIELD A       5430.622       58,542.11         A</td><td>JB       2727       31.01       -0.08       -0.26       -218.16       31.758553       0       -2,041         ptions = \$61,699.00       %MV=5.71       View: Option Custom        Create/Edit Views         ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Gain(%)         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17         PY Sep 21 2013 173 Call       79       -79       -1,501.00       0.14       -0.00       -395.00       -0.36         PY Sep 21 2013 154 Put       79       -2,607.00       0.53       553.00       1,580.00       0.38         PY Sep 21 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29         utual Funds = \$665,373.80       %MV=61.72       View: Mutual Fund View               Create/Edit View           ymbol       Description               Qty       Mkt Val       Purchase           SDIX       1       PUTNAM FUNDS SHORT DURATION INCOME A       12891.335       129,300.09           Ymbol       Description               Qty              Mkt Val</td><td>JB       12 2727 31.01       -0.08       -0.26       -218.16       31.758553       0 -2,041.30         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views         ymbol       Qty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Gain(%)       Bid         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28         PY Sep 21 2013 172 Call       79       2,212.00       0.14       -0.00       -395.00       -0.36       0.18         PY Sep 21 2013 173 Call       79       -2,607.00       0.53       553.00       1,580.00       0.38       0.32         PY Sep 21 2013 154 Put       79       -2,607.00       0.63       -790.00       -1,975.00       -0.40       0.38         PY Oct 19 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29       7.67         utual Funds = \$666,373.80       %MV=61.72       View:       Mutual Fund View       Create/Edit Views         ymbol       Description       Qty       Mkt Val       Purchase Price       S0.00       0.00         SDIX       PUTNAM FUNDS SHORT DURATION INCOME A</td><td>DB       T       2727       31.01       -0.08       -0.26       -218.16       31.758553       0       -2,041.30       -0.02         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views         ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Gain(%)       Bid       Ask         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29         PY Sep 21 2013 173 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29         PY Sep 21 2013 154 Put       79       -2,607.00       0.53       553.00       1,580.00       0.38       0.32       0.33         PY Sep 21 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29       7.67       7.7         utual Funds = \$</td><td>DB       2.2227_31.01       -0.08       -0.26       -218.16       31.758553       0       -2,041.30       -0.02       84,564.27         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views       Use       Since Value         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29       0.28         PY Sep 21 2013 173 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29       0.28         PY Sep 21 2013 173 Call       79       2,607.00       0.53       553.00       1,580.00       0.38       0.32       0.33       0.33         PY Sep 21 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29       7.67       7.7       1.19         utual Funds = \$666,373.80       MW=61.72       View:       Mutual Fund View       Create/Edit Views         vmbol       Description       Qtv       Mkt Val       Purchase Price       Last       Gain(%)         SDIX       2       PUTNAM FUNDS SHORT DURATION INCOME A       12891.335       129,300.09       0.00       10.03       0.00         S</td><td>B       2.2227       31.01       -0.08       -0.26       -218.16       31.758553       0       -2.041.30       -0.02       84,564.27       7.83         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views       View:       Option Custom       Create/Edit Views         ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Bid       Ask       Time Value       Volume         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29       0.28       14,232         PY Sep 21 2013 173 Call       79       -1,501.00       0.14       -0.00       -395.00       -0.36       0.18       0.19       0.19       5,533         PY Sep 21 2013 154 Put       79       -2,607.00       0.53       553.00       1,580.00       0.38       0.32       0.33       1,266         PY Sep 21 2013 160 Call       79       6,053.00       10.773924       1,659.00       -2,41,521.00       -0.01       7.67       7.7       1.19       81         utual Funds = \$666,373.80       %MV=61.72       View       Mutual Fund View       Create/Edit Views       View       Mutual Fund View<!--</td--><td>Image: Problem Server Serve</td></td></td></td<>	JB       2727       31.01       -0.08       -0.26         ptions = \$61,699.00       %MV=5.71       View: Option (         ymbol       Qty       Mkt Val         PY Sep 21       2013       172 Call       79       2,212.00         PY Sep 21       2013       173 Call       79       -1,501.00         PY Sep 21       2013       154 Put       79       -2,607.00         PY Sep 21       2013       155 Put       79       3,002.00         PY Oct       19       2013       160 Call       79       60,593.00         utual Funds = \$656,373.80       %MV=61.72       View:         ymbol       Description       SDTX       PUTNAM FUNDS SHORT DURATION         SDTX       PUTNAM FUNDS SHORT DURATION       SHORT DURATION         SDTX       LORD ABBETT SHORT DURATION       SHORT DURATION         SDTX       LORD ABBETT SHORT DURATION       SHORT DURATION         SDTX       LORD ABBETT SHORT DURATION       SHORT DURATION         oney Market Assets = \$218,761.88       %MV=20.26         ription       SMT       SMT	JB       2727       31,01       -0.08       -0.26       -218.16         ptions = \$61,699.00       %MV=5.71       View: Option Custom         ymbol       Qty       Mkt Val       Purchase Price         PY Sep 21       2013       172       Call       79       2,212.00       0.24         PY Sep 21       2013       173       Call       79       -1,501.00       0.14         PY Sep 21       2013       154       Put       79       -2,607.00       0.53         PY Sep 21       2013       154       Put       79       -2,607.00       0.63         PY Sep 21       2013       160       Call       79       60,593.00       10.773924         utual Funds = \$666,373.80       %MV=61.72       View:       Mutual Fund V         ymbol       Description       SDTX       PUTNAM FUNDS SHORT DURATION INCOME A         SDTX       PUTNAM FUNDS SHORT DURATION INCOME A       ALDX       LORD ABBETT SHORT DURATION INCOME A         ALDX       LORD ABBETT SHORT DURATION INCM A       SDTX       LORD ABBETT SHORT DURATION INCM A	JB       2727       31.01       -0.08       -0.26       -218.16       31.758553         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       • <td>JB       2727       31.01       -0.08       -0.26       -218.16       31.758553       0         ptions = \$61,699.00       %MV=5.71       View: Option Custom        Create/Edit View        Create/Edit View        Gain(\$)         Ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00         PY Sep 21 2013 173 Call       -79       -1,501.00       0.14       -0.00       -395.00         PY Sep 21 2013 154 Put       -79       -2,607.00       0.53       553.00       1,580.00         PY Sep 21 2013 160 Call       79       3,002.00       0.63       -790.00       -1,975.00         PY Oct 19 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00         utual Funds = \$666,373.80       %MV=61.72       View: Mutual Fund View        Create         ymbol       Description       Oty       Mkt Val       12891.335       129,300.09         YIAX       PUTNAM FUNDS SHORT DURATION INCOME A       12891.335       129,300.09         YIAX       HANCOCK JOHN CORE HIGH YIELD A       5430.622       58,542.11         A</td> <td>JB       2727       31.01       -0.08       -0.26       -218.16       31.758553       0       -2,041         ptions = \$61,699.00       %MV=5.71       View: Option Custom        Create/Edit Views         ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Gain(%)         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17         PY Sep 21 2013 173 Call       79       -79       -1,501.00       0.14       -0.00       -395.00       -0.36         PY Sep 21 2013 154 Put       79       -2,607.00       0.53       553.00       1,580.00       0.38         PY Sep 21 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29         utual Funds = \$665,373.80       %MV=61.72       View: Mutual Fund View               Create/Edit View           ymbol       Description               Qty       Mkt Val       Purchase           SDIX       1       PUTNAM FUNDS SHORT DURATION INCOME A       12891.335       129,300.09           Ymbol       Description               Qty              Mkt Val</td> <td>JB       12 2727 31.01       -0.08       -0.26       -218.16       31.758553       0 -2,041.30         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views         ymbol       Qty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Gain(%)       Bid         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28         PY Sep 21 2013 172 Call       79       2,212.00       0.14       -0.00       -395.00       -0.36       0.18         PY Sep 21 2013 173 Call       79       -2,607.00       0.53       553.00       1,580.00       0.38       0.32         PY Sep 21 2013 154 Put       79       -2,607.00       0.63       -790.00       -1,975.00       -0.40       0.38         PY Oct 19 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29       7.67         utual Funds = \$666,373.80       %MV=61.72       View:       Mutual Fund View       Create/Edit Views         ymbol       Description       Qty       Mkt Val       Purchase Price       S0.00       0.00         SDIX       PUTNAM FUNDS SHORT DURATION INCOME A</td> <td>DB       T       2727       31.01       -0.08       -0.26       -218.16       31.758553       0       -2,041.30       -0.02         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views         ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Gain(%)       Bid       Ask         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29         PY Sep 21 2013 173 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29         PY Sep 21 2013 154 Put       79       -2,607.00       0.53       553.00       1,580.00       0.38       0.32       0.33         PY Sep 21 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29       7.67       7.7         utual Funds = \$</td> <td>DB       2.2227_31.01       -0.08       -0.26       -218.16       31.758553       0       -2,041.30       -0.02       84,564.27         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views       Use       Since Value         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29       0.28         PY Sep 21 2013 173 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29       0.28         PY Sep 21 2013 173 Call       79       2,607.00       0.53       553.00       1,580.00       0.38       0.32       0.33       0.33         PY Sep 21 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29       7.67       7.7       1.19         utual Funds = \$666,373.80       MW=61.72       View:       Mutual Fund View       Create/Edit Views         vmbol       Description       Qtv       Mkt Val       Purchase Price       Last       Gain(%)         SDIX       2       PUTNAM FUNDS SHORT DURATION INCOME A       12891.335       129,300.09       0.00       10.03       0.00         S</td> <td>B       2.2227       31.01       -0.08       -0.26       -218.16       31.758553       0       -2.041.30       -0.02       84,564.27       7.83         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views       View:       Option Custom       Create/Edit Views         ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Bid       Ask       Time Value       Volume         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29       0.28       14,232         PY Sep 21 2013 173 Call       79       -1,501.00       0.14       -0.00       -395.00       -0.36       0.18       0.19       0.19       5,533         PY Sep 21 2013 154 Put       79       -2,607.00       0.53       553.00       1,580.00       0.38       0.32       0.33       1,266         PY Sep 21 2013 160 Call       79       6,053.00       10.773924       1,659.00       -2,41,521.00       -0.01       7.67       7.7       1.19       81         utual Funds = \$666,373.80       %MV=61.72       View       Mutual Fund View       Create/Edit Views       View       Mutual Fund View<!--</td--><td>Image: Problem Server Serve</td></td>	JB       2727       31.01       -0.08       -0.26       -218.16       31.758553       0         ptions = \$61,699.00       %MV=5.71       View: Option Custom        Create/Edit View        Create/Edit View        Gain(\$)         Ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00         PY Sep 21 2013 173 Call       -79       -1,501.00       0.14       -0.00       -395.00         PY Sep 21 2013 154 Put       -79       -2,607.00       0.53       553.00       1,580.00         PY Sep 21 2013 160 Call       79       3,002.00       0.63       -790.00       -1,975.00         PY Oct 19 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00         utual Funds = \$666,373.80       %MV=61.72       View: Mutual Fund View        Create         ymbol       Description       Oty       Mkt Val       12891.335       129,300.09         YIAX       PUTNAM FUNDS SHORT DURATION INCOME A       12891.335       129,300.09         YIAX       HANCOCK JOHN CORE HIGH YIELD A       5430.622       58,542.11         A	JB       2727       31.01       -0.08       -0.26       -218.16       31.758553       0       -2,041         ptions = \$61,699.00       %MV=5.71       View: Option Custom        Create/Edit Views         ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Gain(%)         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17         PY Sep 21 2013 173 Call       79       -79       -1,501.00       0.14       -0.00       -395.00       -0.36         PY Sep 21 2013 154 Put       79       -2,607.00       0.53       553.00       1,580.00       0.38         PY Sep 21 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29         utual Funds = \$665,373.80       %MV=61.72       View: Mutual Fund View               Create/Edit View           ymbol       Description               Qty       Mkt Val       Purchase           SDIX       1       PUTNAM FUNDS SHORT DURATION INCOME A       12891.335       129,300.09           Ymbol       Description               Qty              Mkt Val	JB       12 2727 31.01       -0.08       -0.26       -218.16       31.758553       0 -2,041.30         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views         ymbol       Qty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Gain(%)       Bid         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28         PY Sep 21 2013 172 Call       79       2,212.00       0.14       -0.00       -395.00       -0.36       0.18         PY Sep 21 2013 173 Call       79       -2,607.00       0.53       553.00       1,580.00       0.38       0.32         PY Sep 21 2013 154 Put       79       -2,607.00       0.63       -790.00       -1,975.00       -0.40       0.38         PY Oct 19 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29       7.67         utual Funds = \$666,373.80       %MV=61.72       View:       Mutual Fund View       Create/Edit Views         ymbol       Description       Qty       Mkt Val       Purchase Price       S0.00       0.00         SDIX       PUTNAM FUNDS SHORT DURATION INCOME A	DB       T       2727       31.01       -0.08       -0.26       -218.16       31.758553       0       -2,041.30       -0.02         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views         ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Gain(%)       Bid       Ask         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29         PY Sep 21 2013 173 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29         PY Sep 21 2013 154 Put       79       -2,607.00       0.53       553.00       1,580.00       0.38       0.32       0.33         PY Sep 21 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29       7.67       7.7         utual Funds = \$	DB       2.2227_31.01       -0.08       -0.26       -218.16       31.758553       0       -2,041.30       -0.02       84,564.27         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views       Use       Since Value         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29       0.28         PY Sep 21 2013 173 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29       0.28         PY Sep 21 2013 173 Call       79       2,607.00       0.53       553.00       1,580.00       0.38       0.32       0.33       0.33         PY Sep 21 2013 160 Call       79       60,593.00       10.773924       1,659.00       -24,521.00       -0.29       7.67       7.7       1.19         utual Funds = \$666,373.80       MW=61.72       View:       Mutual Fund View       Create/Edit Views         vmbol       Description       Qtv       Mkt Val       Purchase Price       Last       Gain(%)         SDIX       2       PUTNAM FUNDS SHORT DURATION INCOME A       12891.335       129,300.09       0.00       10.03       0.00         S	B       2.2227       31.01       -0.08       -0.26       -218.16       31.758553       0       -2.041.30       -0.02       84,564.27       7.83         ptions = \$61,699.00       %MV=5.71       View:       Option Custom       Create/Edit Views       View:       Option Custom       Create/Edit Views         ymbol       Oty       Mkt Val       Purchase Price       Day Gain(\$)       Gain(\$)       Bid       Ask       Time Value       Volume         PY Sep 21 2013 172 Call       79       2,212.00       0.24       -158.00       316.00       0.17       0.28       0.29       0.28       14,232         PY Sep 21 2013 173 Call       79       -1,501.00       0.14       -0.00       -395.00       -0.36       0.18       0.19       0.19       5,533         PY Sep 21 2013 154 Put       79       -2,607.00       0.53       553.00       1,580.00       0.38       0.32       0.33       1,266         PY Sep 21 2013 160 Call       79       6,053.00       10.773924       1,659.00       -2,41,521.00       -0.01       7.67       7.7       1.19       81         utual Funds = \$666,373.80       %MV=61.72       View       Mutual Fund View       Create/Edit Views       View       Mutual Fund View </td <td>Image: Problem Server Serve</td>	Image: Problem Server Serve



Current Portfolio Analysis Representative account > \$1M as of 2013-08-23

MEASURED RISK PORTFOLIOS

#### \$1,073,500

osition	ns 🔯	Histo	ry li	Sepa	rate Posi	tions/History	<u>Legacy Vi</u>	<u>iew</u> <u>Hide All</u>						<u>Track yo</u>	our cost basis
Stoc	cks = \$1	32,851.3	39	%MV=1	2.30	View: ETF C	ustom	•	Create/Edit Vie	<u>ews</u>					
Syn	nbol 🔺		<u>Qty</u>	Last	Change	<u>Change %</u>	Day Gain(\$)	Purchase Price	Dividend Yield	<u>Gain(\$)</u>	<u>Gain(%)</u>	<u>Mkt Val</u>	<u>% Mkt Val</u>		
HYC	G	Þ	529	91.28	0.35	0.38	185.15	92.7387	6.45	-771.65	-0.02	48,287.12	4.47		
<u>SJB</u>	3	<b>D</b> 2	727	31.01	-0.08	-0.26	-218.16	31.758553	0	-2,041.30	-0.02	84,564.27	7.83		
Opti	ions = \$	61,699.0	00	%MV=5	.71 V	iew: Option (	Custom	<b>▼</b> (	reate/Edit Viev	WS					
<u>Syn</u>	nbol 🔺				<u>Qty</u>	<u>Mkt Val</u>	Purchas	ixed Inco	me Con	npone	nt is	2	<u>Volume</u>		
<u>SPY</u>	Y Sep 2	1 2013	3 172	2 Call D	79	2,212.00	m	nade up d	of High '	Yield F	TF Si	ngle	14,232		
<u>SPY</u>	Y Sep 2	1 2013	<b>3 17</b> 3	Call	-79	-1,501.00		•	U				5,533		
<u>SPY</u>	Y Sep 2	1 2013	3 154	Put D	-79	-2,607.00	Ir	iverse Hi	gn Yield	IEIF, F	iign \	rield	1,286		
<u>SPY</u>	Y Sep 2	1 2013	3 155	i Put 🗗	79	3,002.00	a	nd Short	Duratic	on Mut	ual	8	1,160		
<u>SPY</u>	Y Oct 1	9 2013	160	Call	79	60,593.00	<sup>10.7</sup> F	unds and	Mone	/ Mark	et.	)	81		
Mut	tual Fun	ds = \$6	66,373	3.80	%MV=61	.72 View:	Mutual I								
<u>Sym</u>	n <u>bol</u>	[	Descri	ption				<u>Qty</u>	<u>Mkt Val</u>	Purchase Pi	rice <u>L</u>	<u>ast Gain(%)</u>	<u>Gain(\$)</u>	<u>% Mkt Val</u>	
<u>PSD</u>	DTX		PUTNA	AM FUN	DS SHO	RT DURATIC	N INCOME A	12891.335	129,300.09	0	.00 10.	03 0.00	0.00	11.98	
JYI	(AX	D I	HANC	оск јо	HN COR	E HIGH YIEL	D A	5430.622	58,542.11	10	.88 10.	78 -0.01	-543.06	5.42	
LAL	L <mark>DX</mark>		ORD	ABBET	T SHOR	T DURATION	I INCM A	77932.569	353,813.86	0	.00 4.	54 0.00	0.00	32.77	
PSD	DTX	D F	PUTN/	AM FUN	DS SHO	RT DURATIC	N INCOME A	6744.814	67,650.48	10	.03 10.	03 -0.00	-0.00	6.27	
LAL	LDX		ORD	ABBET	T SHOP	T DURATION	I INCM A	12569.88	57,067.26	4	.57 4.	54 -0.01	-377.09	5.29	
Mon	ney Marl	ket Ass	ets =	\$218,76	1.88	%MV=20.26	>								
escrip	ption 🔺										<u>Mkt Val</u>				
							ED BY SIPC								

#### **PORTFOLIOS** Hypothetical Analysis – MRP Fixed Income Component January 1, 2012 to July 31, 2013 Source: Morningstar

**MEASURED RISK** 

<b>Investment Det</b>	ail		Performance 07-31-20	13							
<b>Period</b> Totals		Beginning Balance O	Investment Activity Gr	aph — Porti — Bend			Fir	nal Mkt Val: \$1,0	52,355	Market Value 1,052,355	Total Return % 2.06
January	2012	0	Please see co	mplete Mo	orningsta	r Repor	t for full di	s¢losures.	****\$1,085k	1,025,118	0.60
February	2012	1,025,118	Bei	nchmark is	Barclays	Aggreg	ate Bond.		1,070	1,029,716	0.45
March	2012	1,029,716							1,055	1,031,478	0.17
April	2012	1,031,478								1,032,820	0.13
May	2012	1,032,820								1,031,982	-0.08
June	2012	1,031,982				•••••		• • • • • • • • • • • • • • • • • • • •	1,025	1,034,113	0.21
July	2012	1,034,113				-			1,010	1,037,991	0.38
August	2012	1,037,991	01-12 04-12	07-12	10-1	2	01-13	04-13		1,040,990	0.29
September	2012	1,040,990	Trailing Returns		3 Mo	1 Yr	3 Yr	5 Yr	10 Yr	1,044,784	0.36
October	2012	1,044,784	Portfolio Return		-0.38	1.38		_		1,047,269	0.24
November	2012	1,047,269	Benchmark Return		-3.17	-1.91	_	_	_	1,048,048	0.07
December	2012	1,048,048	+/- Benchmark Return	l.	2.79	3.29	_	_	_	1,049,892	0.18
January	2013	1,049,892	Best/Worst Time Periods	Best %			Worst %			1,052,117	0.21
February	2013	1,052,117		1.02/101.20	12 Cap 201	21	0.20 / Apr 2	012 Jun 2012		1,053,232	0.11
March	2013	1,053,232	3 Months	1.03 ( Jul 20				013-Jun 2013		1,054,168	0.09
April	2013	1,054,168	1 Year 3 Years	2.63 ( Feb 20	IIZ-Jali ZU	13)		<del>012 Jul 2013</del> (		1,056,393	0.21
May	2013	1,056,393	Portfolio <u>Yield ( 07-31-</u>	2013					Yield %	1,055,470	-0.09
June	2013	1,055,470		2010 /						1,050,008	-0.52
July	2013	1,050,008	12-Month Yield						2.34	1,052,355	0.22

# **Implied Hypothetical Scenario Results**

(Source: Hidden Levers. Please see complete report for important disclosures)

#### Scenario Impact Summary

Scenario:	MRP IFG Return:	S+P 500 Return:
End of QE: Bond Exodus What if the Fed decides to taper its QE programs in 2013, resulting in a 1994-style bond exodus and crash?	-5.4%	-2.7%
Fed Stress Test: Adverse Scenario What if the economy falls into a recession with a severity like that modeled by the Federal Reserve's official supervisory adverse scenario?	-8.1%	-26.6%
Recovery Rally Continues What if the market continues to rally based on economic recovery expectations?	22.1%	18.2%
<b>Euro Zone: Collapse + Currency Run</b> What if the deep financial woes in Cyprus begin domino effect across the PIIGS countries (Portugal, Ireland, Italy, Greece, Spain), leading to multiple defaults and a run on the Euro currency?	-8.0%	-26.1%
<b>Return Of Global Growth</b> What if global economic growth resumes, particularly in emerging markets?	22.3%	18.2%
<b>Past Crashes: Financial Crisis: Sep 2008 - Mar 2009</b> This scenario covers the most extreme portion of the global financial crisis, from the collapse of Lehman Brothers in September 2008 until the market lows of March 2009.	-10.6%	-53.3%
Rising Interest Rates: Driven By Growth What if interest rates rise back to historical levels or above, with 10-year treasury rates at 5%, as a result of renewed growth in the US economy?	6.6%	6.9%



# Summary:

# **Questions?**

#### IMPORTANT DISCLOSURES:

**Kingsroad Financial Insurance Services, Inc.** (KFIS) is a California Registered Investment Advisor and Program Manager (PM) of Measured Risk Portfolios. Information regarding this investment program including investment management fees, as well as important information regarding KFIS, its services, compensation, and conflicts of interest is contained in its Form ADV, Part II or substitute disclosure document, available from KFIS upon request.

Strategies related to MRP: KFIS employs various strategies to achieve the objective of limiting losses. The primary tool to achieve this objective is the use of options. Options involve risk and are not suitable for all investors. Prior to buying or selling an option, a person must receive a copy of <u>Characteristics and Risks of Standardized Options</u>. Copies of this document may be obtained from KFIS, from any exchange on which options are traded or by contacting The Options Clearing Corporation, One North Wacker Dr., Suite 500, Chicago, IL 60606 (1-888-678-4667). The program is not limited to any asset class and the PM retains discretionary trading authority on all accounts. In no event will the PM engage in "naked" option trading, which is the most speculative form of trading.

**Custody of Client Accounts:** All accounts are currently held at TD Ameritrade and Charles Schwab. KFIS does not maintain custody of client accounts and is only authorized to place trades and bill for management fees.

**Performance Beginning January 1, 2008:** Performance reflects the composite returns of representative accounts managed by KFIS, edited for deposits and withdrawals during the time period. KFIS utilized various hedging strategies during the reporting period due to market conditions. Returns reflect the reinvestment of dividends and other earnings, and are net of all transaction fees, custodial fees, and KFIS's maximum annual investment management fee of 2.00%. Fees are currently billed in advance. During a portion of the reporting period fees were billed in arrears.

Other Fees and Expenses; Impact of Taxes: The investment management fee paid to KFIS is separate and distinct from the internal fees and expenses charged by mutual funds and ETFs to their shareholders. These fees and expenses are described in each fund's prospectus, and will generally include a management fee, internal investment, custodial, and other expenses, and a possible distribution fee. Prospective clients should consider all of these fees and charges when deciding whether to invest in the program. Performance results for this program do not reflect the impact of taxes. Program accounts may engage in a significant amount of trading. Gains or losses will generally be short-term in nature; consequently, this program may not be suitable for clients seeking tax efficiency.

<u>Comparisons to Indices</u>: The S&P 500 Composite Index (the "S&P 500 Index") is a market capitalization-weighted index of 500 widely held stocks often used as a proxy for the broader stock market, and includes the common stocks of industrial, financial, utility, and transportation companies. The historical performance results of the S&P 500 Index do not reflect the deduction of transaction or custodial charges, nor the deduction of an investment management fee, which would decrease historical performance results. Investors cannot invest directly in the S&P 500 Index. Although accounts participating in this program will be invested, in part, in securities which are consistent with securities in this index, participating accounts will also be invested in other securities which are not part of this index. Investments in these other securities and differences in allocation to cash of accounts participating in this program will cause the performance of client accounts to differ materially from the performance of this index and the presented performance. Performance of the S&P 500 Index is provided solely for comparison purposes and does not imply that the program seeks to match or outperform the index over time.

<u>Other Considerations</u>: The PM reserves the right to accept smaller accounts. Because accounts are managed separately, smaller accounts may not be able to benefit from all option strategies. This may result in inferior performance during market declines and superior performance in up markets.

For More Information Please Call (858) 935-1125 or Visit www.mrpfolios.com